# **Relationship Guide**

Compare two people to discover how they work together.





Martin Hall Operator



# **Relationship Strengths**

Martin and George are friendly, collaborative and agreeable in communication.

George is eager to start conversations and will typically be the communication initiator with Martin.

Martin is able to encourage and act as a counter balance when George feels frustrated by their communication.

Martin and George communicate primarily in a detailed and transactional manner at work, exchanging information to keep work moving forward.

# Relationship Cautions

Martin and George may have trouble turning discussions into action.

Martin may be overwhelmed by George's eagerness to have a conversation, and Martin may politely seek to shorten or avoid interactions with George.

George's tendency to rush conversations may frustrate Martin. Martin's tendency to adapt or yield to preserve the relationship, may limit the effectiveness of collaboration with George.

Communication between Martin and George may falter if they become too focused on their individual work.

### Relationship Tips

Martin and George should be forthcoming with each other if one of them feels that communication could be improved, such as a change in the mode or format of the communication.

George should set up a time to speak with Martin rather than dropping by and asking Martin questions spur of the moment, but Martin should also make the effort to ask George for feedback or opinions.

Martin should be receptive to communications from George, but George should also provide Martin with space and time to think things through alone.

Martin and George should also take care to respect each other's areas of control and expertise.

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#### Martin Hall



### George Adams

